# ATOR BL I P A R L A T

# VATE SPEGALST

# YOUR BRAND

- OUR GOAL: MAKE YOUR CATEGORY GROW
- COUNT ON OUR INDUSTRIAL CAPACITY
- PILOT PLANT: PROTOTYPE **DEVELOPMENTS IN 1 MONTH**

#### 3 REASONS TO CHOOSE US

MARKET KNOWLEDGE

>10

YEARS OF EXPERIENCE



MARKET SHARE **SOYA DRINK** (SPAIN)



DRINK MANUFACTURER



409 **EMPLOYEES** 



PRODUCT







ADDED VALUE



PRODUCTION CAPACITY













WIDEST SOYA RANGE









Wingcap Tetra

Edge

# SOYA

I LIKE TO LOOK AFTER MYSELF
AND MY DIET CONTRIBUTES TO THAT.
SOMETIMES I FEEL REALLY STRESSED,
BUT I HAVE MY LITTLE TRICKS TO RELAX.
CAN I SHARE ONE WITH YOU?
INCLUDING 100% PLANT-BASED
SOYA DRINKS IN MY DIET ALLOWS ME
TO STAY HEALTHY WITHOUT SACRIFICING TASTE.
THE MOST DIFFICULT PART
IS TO CHOOSE JUST ONE FLAYOUR!



#### WHY NATUR ALL?

• THE WIDEST RANGE
OF SOYA DRINKS IN MARKET:
10 DIFFERENT FLAVOURS
AND GROWING!

WE HAVE ALMOST DOUBLE THE PERCENTAGE OF RAW MATERIALS IN SOYA DRINK MARKET (UP TO 14% OF SOYA BEANS)

#### **OUR INGREDIENTS MAKE THE DIFFERENCE**



phosphates), Flavouring, Sea salt, Stabiliser (Gellan gum), Vitamins (B2, Only formulated version B12, D2), Iodine (Potassium Iodide) NATUR



Water, peeled SOYA beans (14%) and salt

#### **DISCOVER OUR SOYA FAMILY**

Water, Hulled SOYA beans (8%).

Acidity regulator (Potassium-

Sugar, Calcium (Calcium carbonate),







ENRICHED WITH VITAMINS B2 AND B12







IF YOU LIKE COFFEE,
OUR CAFE SOYA
IS DEFINITELY
THE ONE
FOR YOU.
EQUIVALENT
TO A
CUP OF
ESPRESSO







ANY IDEA IN MIND? JUST TELL US

## DAT

I HAVE A VERY ACTIVE LIFESTYLE AND NEED FAST SOLUTIONS. **DAT DRINK IS THE PERFECT EXCUSE** TO START THE DAY IN AN EASY AND NUTRITIOUS WAY. TAKING CARE OF YOURSELF HAS NEVER BEEN SO DELICIOUS!



#### LOOK AROUND AND COMPARE...





NATUR ALL

Only formulated version

Only formulated version

Water and OAT (13%) **ONLY 2 INGREDIENTS,** 



Water, OAT (10%), Chicory root fibre, Sunflower oil, Calcium (Tri-calcium phosphate), Sea salt, Stabiliser (Gellan gum), Vitamins (Riboflavin (B2), B12, D2)

Oat base (water, oats 10%), rapeseed oil, acidity regulator (dipotassium phosphate), calcium carbonate, calcium phosphates, iodised salt, vitamins (D2, riboflavin and B12)

Water, OAT (13%), calcium carbonate and vitamins B2, B12 and D.



13% DAT

NO ADDED OIL OR GIMMICKS

ONLY BEST RAW MATERIALS: THAT'S ALL FOLKS!



**BOTH AVAILABLE IN ORGANIC** 

## RICE

DIGESTIVE HEALTH:
WHAT A DIFFICULT BALANCE!
I DON'T DOUBT IT:
I CHOOSE FIBER AND FOODS THAT
AID MY DIGESTION LIKE A RICE DRINK.
WITHOUT GLUTEN, WITHOUT LACTOSE
AND WITHOUT PROBLEMS



#### **WANT TO COMPARE?**



### MATUR

7.

Only formulated version



THAT'S WHAT WE CALL A CLEAN LABEL



SORRY TO DISTURB, BUT NOBODY ELSE HAS THIS

CALCIUM

Water, Rice (12%), Sunflower oil, Calcium (Tri-calcium phosphate), Maltodextrin, Sea salt, Stabiliser (Gellan gum), Vitamins (B12, D2), acidity regulator (Dipotassium phosphate). Water, RICE (14%), sunflower oil, calcium carbonate, sea salt, vitamins B12 and D.



- 14% RICE
- ADDITIVE FREE
- JUST 4 INGREDIENTS
- IN CALCIUM VERSION: ENRICHED
   WITH VITAMINS B12 AND D



AND REMEMBER THAT WE ALSO OFFER AN ORGANIC OPTION

## ALMOND



HEALTH OR TASTE?
SOMETIMES THE SOLUTION
IS QUITE SIMPLE: BOTH!
THANKS TO THE ALMOND ORINK
I HAVE ALL THE BENEFITS OF NUTS
AND A TASTY BEVERAGE:
AS SIMPLE AS THAT.
BECAUSE SOMETIMES
RETURNING TO NATURE
IS THE HEALTHIEST THING.

AMANDINE

#### **SEE THE DIFFERENCE?**



#### NATUR ALL

ISWEETENEI

Water, Almond (2%), Calcium (tri-calcium phosphate), Sea salt, Stabilisers (Locust bean gum, Gellan gum), Emulsifier (Sunflower lecithin), Vitamins (Riboflavin (B2), B12. E. D2) Water, ALMOND (4%), emulsifier, natural flavourings and sea salt.





RIGINAL

Water, Almond (2.3%), Sugar, Calcium (Tri-calcium phosphate), Sea salt, Stabilisers (Locust bean gum, Gellan gum), Emulsifier (Sunflower lecithin), Vitamins (Riboflavin (B2), B12, E, D2), Natural flavouring Water, ALMOND (4%), inulin, emulsifier, calcium carbonate, agave syrup, natural flavourings, vitamins B2, B12, D, and sea



- 4% ALMOND
- · YOU READ THAT RIGHT: 4% ALMOND!
  - REFINED SUGAR FREE



**OK, WE PROMISE NOT TO SAY IT AGAIN...ALSO IN ORGANIC!** 

# COCONUT





Water, coconut milk (5,3%) (coconut cream, water), rice (3.3%), calcium (tri-calcium phosphate), stabilisers (guar gum, gellan gum, xanthan gum), sea salt, vitamins (B12, D2), flavourings

#### NATUR ALL

COCONUT

Water, coconut milk (8,4 %), concentrated grape juice, flavourings, sea salt, stabiliser (gellan gum), calcium carbonate and vitamins B12 and D.

- HIGHER RAW MATERIALS, SEE OUR 8,4% COCONUT
- NO RICE ADDED: JUST COCONUT



### PEA



I LIKE SPORTS:
SOME DAYS I GO RUNNING,
OTHERS TO THE GYM.
THE PEA DRINK IS MY PERFECT ALLY
FOR MY DAILY CHALLENGES.
IT BARELY HAS ANY CALORIES, AND YET
IT CONTAINS HIGHER PROTEIN %
THAN ANY OTHER VEGETABLE...
I HIGHLY RECOMMEND IT!

\_MY NAME IS
PETER





- DO YOU KNOW THAT PEAS HAVE AN IMPRESSIVE NUTRITION PROFILE WITH THE HIGHEST PROTEIN PERCENTAGE OF ANY VEGETABLE?
- NOW YOU ALSO WILL BE SURPRISED BY ITS INCREDIBLE TASTE AND CREAMY TEXTURE

# BARISTA

**OUR BARISTA EDITION** IS A PREMIUM PLANT-BASED ALTERNATIVE TO MILK. **FULLY FOAMABLE, IT WILL BE** THE PERFECT SECRET TO SURPRISE YOUR MORE DEMANDING CUSTOMERS



MY NAME IS BART



#### **GREAT TO WORK** WITH

Doesn't curdle with acidity or heat



#### **EASILY CREATE** MICROFOAM

Delicious and full of possibilites to pour latte art!



#### WHOLE INGREDIENTS

Superior taste without paste or sweeteners

#### A WHOLE RANGE TO CHOOSE FROM









# ATURAL

- MORE THAN A PRODUCTION PLANT, AN EXPERIENCE
- A PERFECT SHOWCASE TO CONNECT WITH OUR VALU BRANDS IN A 140.000M2 OF NATURAL ENVIRONMENT



**EUROPALLET** 

1200 x 800 x 1200 mm

5 layers (19 boxes/layer)

95 wholesale units

760 consumer units

#### TETRA EDGE 1L

#### WHOLESALE UNIT

8 consumer units (2 x 4) Display cardboard box Also available in 6 (2 x 3)

#### EUROPALLET

1200 x 800 x 1500 mm 9 layers (15 boxes/layer) 135 wholesale units 1080 consumer units

#### WHOLESALE UNIT

**TETRA EDGE 250ML** 

Display cardboard box 24 consumer units (3 x 8) Also available in (3 x 5) Options: Unitary/Three- pack

# NATUR



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